



## PROGRAMME BENEFITS

Perfect for any manager who:

- 1 wants to feel as confident and effective in the people management side of their role as the technical side
- 2 may be self-taught or has had little or no training in how to successfully lead teams
- 3 needs a high performing, motivated team that consistently delivers excellent results
- 4 wants to be remembered for all the right reasons!

## KEY OUTCOMES

Leadership	Time Management	Communication	Delivering Results	Empowerment	Resilience
Recognise the difference between managing and leading and how to adapt your leadership style to get results	Gain back time and feel more in control, by knowing how to: <ul style="list-style-type: none"> <li>- manage your own time productively</li> <li>- delegate well</li> </ul>	Build engagement and relationships by flexing your communication style, helped by understanding your own and others' personality preferences	Build a highly performing team by managing performance well from the outset and understanding the 3 Cs of unlocking high performance	Enable and inspire team members to take the initiative and deliver great results, by being an effective coach and giving positive and constructive feedback	Understand how to build resilience, to support your own wellbeing, performance and career development

## VIRTUAL PROGRAMME ELEMENTS

Up to 9 months' support, including:

- 30 minute 1 to 1 personal objective setting call
- 45 minute group briefing, to get to know each other and understand the programme
- 8 x half day monthly workshops via Zoom
- Prep work and materials provided to embed learning
- Clarity 4D personality profile report
- Dedicated WhatsApp group for support and networking
- No more than 8 participants

## WHY CHOOSE US?

Our coaches have a wealth of experience managing teams themselves and proven expertise and tools to guide participants. They share practical advice and encourage managers to weave their new learning into their current strategy rather than it becoming 'another thing'.

## INVESTMENT

£1300 plus vat per person

## CLIENT QUOTES

*"...extremely insightful. It really helped me learn new skills, not only to deal with my own team but also using different approaches when dealing with people across the whole business. Alison has the best training style I have experienced, she has a way of getting you to really think and open up...I can't recommend this training enough."*

*Julie Kitchener, Head of Customer Service & Marketing*

*"Would thoroughly recommend – fun, engaging and dynamic sessions...in the safe space created, we were able to...explore opportunities to evaluate ourselves and each others' strengths and weaknesses, using real life experiences and examples to provide application for our learning."*

*Ryan Powell-Cullingford, Financial Controller*