



PROGRAMME BENEFITS

Perfect for any manager who:

- 1 wants to feel as confident and effective in the people management side of their role as the technical side
- 2 may be self-taught or has had little or no training in how to successfully lead teams

KEY CONTENT

Leadership	Time Management	Communication	Delivering Results	Empowerment	Professional Development
<p>Understand how to be a successful people manager by knowing:</p> <ul style="list-style-type: none"> - when to manage and when to lead - which leadership styles to use when - how to have those tricky conversations - how to manage change well 	<p>Gain back time and feel more in control, by knowing how to:</p> <ul style="list-style-type: none"> - delegate well - manage their own time productively - make expectations clear 	<p>Get people on board and manage conflict by:</p> <ul style="list-style-type: none"> - flexing their communication style (1 to 1 and in groups) - understanding their own and others' personality preferences, using Clarity 4D 	<p>Build a high performing team by:</p> <ul style="list-style-type: none"> - managing the performance cycle well, from recruitment onwards - understanding the 3 Cs of unlocking high performance 	<p>Enable team members to take the initiative and deliver great results through:</p> <ul style="list-style-type: none"> - coaching them - giving them feedback to inspire and improve their performance 	<p>Continue to develop themselves and their career by:</p> <ul style="list-style-type: none"> - setting personal objectives and reviewing progress - building their resilience, leadership brand and network

VIRTUAL PROGRAMME ELEMENTS

12 months' support, including:

- 30 minute objective setting call for each participant
- 45 minute group programme briefing
- 10 x 6 weekly, half day, interactive virtual workshops (not weekends)
- Regular review of action plans and successful application, with support around how to overcome challenges
- All necessary prep work and materials to aid effective application
- Clarity 4D personality profile report <https://www.clarity4d.com/about>
- Dedicated social media group to provide support throughout and networking opportunities
- No more than 8 participants

WHY CHOOSE ALISON CRAIG COACHING LTD?

Our team have a wealth of experience managing people themselves and proven expertise and tools to benefit participants. They share practical advice and encourage managers to weave their new learning in to their 'day to day' rather than it becoming 'another thing'.

INVESTMENT

£1500 plus vat per person (10% discount for sign ups by 16 December, 2020)